

Jeff Benveniste

Change Consultant and Facilitator



Personal Biography

Jeff's passion is working with leaders and managers to help them deliver behavioural change with measurable bottom line impact for their business. An entrepreneurial business partner with a clear sense of purpose and a positive 'can do' attitude, Jeff has the highest level of commitment to whatever he takes on.

He draws on his commercial drive and acumen to provide massive strategic momentum to any project or activity with a focus on execution. As well as having the ability to galvanise people into action with his infectious level of personal energy, Jeff also retains the discipline and organisational ability to impose structure and process on the way that he works with his clients.

Jeff inspires others and is highly influential. His huge appetite for work and high ambition and drive helps others achieve significant results quickly and effectively.

Experience

Jeff has over 16 years experience in designing and delivering leading edge development and consultancy solutions that drive outstanding performance for some of the biggest and well known organisations in the world.

He has a sought after reputation working with senior leaders and executives of large corporate clients to implement organisational change and drive outstanding performance. The results of Jeff's work have featured in respected publications such as People Management, Management Today HR Director and The Times. He is a sought after speaker having presented at over 50 large scale conferences and forums.

Jeff is also highly networked business leader and successful entrepreneur with extensive international experience having set up, grown and managed numerous international training operations, infrastructures, teams and networks including his own consultancy Maximum Performance (in 1997) where he developed long term relationships and contracts with clients such as Reuters, Unilever, BBC, 3M, Accenture and the Ministry of Justice.

In 2007, Jeff won a long term contract with Accenture, leading his team to design and deliver a range of behavioural workshops for Unilever in 12 languages, across 28 locations.

Following the purchase of Maximum Performance by the In House Training Company in 2008, Jeff was asked to join The Gap Partnership (a niche negotiation consultancy), where as their International Director, he helped to build their global infrastructure and capability to deliver training programmes for clients such as Colgate, Diageo and Wal-Mart in a total of 12 languages across all 5 continents.

Originally a qualified Chartered Accountant (ACA), Jeff moved into People Development with PwC first in London and then South Africa where he set up their training function to service the needs of 2,500 staff across 32 offices.

Jeff now works independently as a change consultant, coach and facilitator. He supports clients in the development and implementation of their organisational development and change strategies as well as designing and facilitating forums, events and programmes which engage diverse communities and drive outstanding performance.

Expertise

- Design and facilitation of large scale cultural change programmes
- Strategic coaching and mentoring to develop of change and engagement strategies
- Measurement and ROI evaluation
- Building capability resources and infrastructure for diverse forums , events programmes
- Designing and delivering bespoke interventions in the following areas:
 - Leadership development
 - Strategy development
 - Team working
 - Stakeholder management and engagement
 - Strategic influencing
 - Conflict management and feedback conversations
 - Negotiation Skills
 - Internal consultancy skills
 - Building a customer centric culture
 - 360 Feedback and assessment
 - Large scale conference and forums